



# 2021

ANNUAL REPORT



**PORT  
SAGUENAY**

Canada 



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# Message from management



**CARL  
LABERGE**  
President and CEO  
Port of Saguenay



In many respects, 2021 was an exceptional year for Port of Saguenay. Indeed, for the first time in its history, the Port transhipped more than one million tons of goods, and greeted an all-time-high 97 ships. Such record numbers, despite the pandemic and the cancellation of international cruises for a second year in a row, are an endorsement of the growing strategic role of the Port within the Saguenay–St. Lawrence and Great Lakes seaway ecosystems, as well as its key position in the North American supply chain. The year 2021 was also the first full year of operation for the wood pellets export facility, to European markets, a confirmation of Port of Saguenay's leadership in the field.

The year 2021 was also marked by the visit of Quebec's Premier, François Legault, who confirmed his government's financial support for the multiuser electric conveyor project for the industrial-port zone. The project, worth more than \$66 M and also supported by the Federal Government, represents the biggest infrastructure project in the Port's history. The conveyor will greatly increase the efficiency and competitiveness of our operations, and will further reinforce the unique advantages and attractiveness of our organization.

The past year's excitement was not solely felt on the wharves; on the wings of a strategic plan adopted in 2020, our team also engaged in a multitude of projects, internally, in order to drive Port of Saguenay towards a new set of goals: notably sustainable development and relations with local communities across the Saguenay–Lac-Saint-Jean region. Over the past few months, several communication initiatives, especially on social media, as well as numerous sustainable development actions and programs have been announced. New resources have joined the team, testimony of our commitment to innovate, collaborate with partners, and become an inexorable development tool for our region's future, thanks to the vast potential of the industrial-port zone.

The year 2021 is a demonstration of Port of Saguenay's promising future, and of the fact that marine shipping is, more than ever, the backbone of Saguenay–Lac-Saint-Jean's economy. As expressed in an economic study released last October, commercial shipping on the Saguenay River generates spin-offs of more than \$2.7 G per year for the region, supporting over 7,100 jobs. Port operations achieve all this while emitting fewer GHG emissions per tonne of shipped goods than any other transportation mode. Accordingly, the Port team is extremely proud to launch new, forward-looking projects that will yield concrete benefits in terms of sustainable development. And the best is yet to come, the milestone accomplishments of this past year are not a goal in themselves, but a springboard to new horizons.



**STÉPHANE  
BÉDARD**  
Board Chairman  
Port of Saguenay



Exceptional, decisive, structuring! These three qualifiers bring to light what the year 2021 delivered for the Saguenay Port Authority.

First, an exceptional year, as Port of Saguenay set a new mark in terms of tonnage of goods handled, thus confirming its strategic role and importance within the Saguenay–St. Lawrence and Great Lakes seaway.

A decisive year, it follows, because major milestones were achieved for the development of the Port and the infrastructures of the industrial-port zone, including the government authorities' confirmation of funding for the pivotal multiuser electric conveyor project, as well as the initiation of numerous partnerships and actions aiming to further scientific research on the majestic Saguenay River. These initiatives place the Port in strong standing in terms of sustainable marine shipping.

I would be remiss if I did not mention the nomination of our CEO, Mr. Carl Laberge, as President of the Association of Canadian Port Authorities, a strategic function that illustrates the dynamism and leadership of the Port across Canada, and even North America. The prestigious nomination is also an indication of the high-quality team and employees under the direction of Mr. Laberge. In times when conditions are exerting extreme pressure on the supply chain, Port of Saguenay showed its agility and ability to reinforce its position across the entire port network – a very promising portent for the future.

A structuring year, finally, because new resources joined the team, thus highlighting the vitality, dynamism, and attractiveness of Port of Saguenay. In this, 2021 was a year marked by a renewed vision and forward thinking by the Board of Governors and the entire team, taking aim at new goals centred on responsible and sustainable development. A number of encompassing initiatives and projects were launched in 2021, and will be deployed and made public over the coming months.

The Port and its industrial-port facility are well positioned to seize opportunities from emerging industrial ventures, such as green energy, batteries, and minerals for the future. Moreover, unique features, such as a deep-sea terminal accessible year-round, large industrial lands remote from densely populated areas, intermodal shipping, as well as clean, renewable energy in the region, are further assets of the Port. Therefore, the table is set for a bright, rewarding future.

I am extremely proud of the accomplishments of this outstanding team; they have paved the way to sustainable growth for the region and for the Province of Quebec as a whole. Hence, it is with complete satisfaction that I leave my duties with the Board, seeing that the future of the Port is in great hands. I would especially like to thank the Board members and all the employees for having placed their trust in me.



# Board of Directors



**STÉPHANE BÉDARD**

Appointed by the City of Saguenay;  
In office since December 18, 2017;  
CHAIRMAN



**ANDRÉ TREMBLAY**

Appointed by the Governor in Council on the  
recommendation of the users;  
In office since November 1, 2018;  
VICE CHAIRMAN



**LAURAINE GAGNON**

Appointed by the Governor in Council on the  
recommendation of the users;  
In office since May 31, 2015;  
SECRETARY-TREASURER



**DOMINIQUE GIRARD**

Appointed by the Government of Quebec  
on the recommendation of the provincial  
Minister of Transport;  
In office since December 12, 2019;  
DIRECTOR



**ARTHUR GOBEIL**

Appointed by the Governor in Council on the  
recommendation of the users;  
In office since December 11, 2018;  
DIRECTOR



**JEAN-PIERRE BOIVIN**

Appointed by the Governor in Council on  
the recommendation of the federal  
Minister of Transport;  
In office since January 31, 2019;  
DIRECTOR



**MARIE-CHRISTINE  
LAROUCHE**

Appointed by the Governor in Council  
on the recommendation of the users;  
In office since November 1, 2018;  
DIRECTOR

# Growing expertise

Proof of Port of Saguenay's dynamism, scope of ongoing projects and development perspectives, the year 2021 was notable due to the growth of our team, a clear indicator of the Port's attractiveness and credibility in the region. Three new positions were created, opening the way for new talented and experienced individuals to join the team: Mario Lavoie, Senior Project Leader, François St-Gelais, Communications and Community Relations Senior Advisor, and Pierre-Olivier Gagné, Operations Technician and Vice-Portmaster. We also have a new recruit on board, Isabelle Potvin, in the role of Administrative Assistant.



**CARL LABERGE**  
PRESIDENT AND CHIEF  
EXECUTIVE OFFICER



**PIERRE-OLIVIER  
DESBIENS-  
GAGNON**  
PROJECT DIRECTOR



**STÉPHANIE  
DESFORGES**  
DIRECTOR OF PUBLIC AFFAIRS  
AND STRATEGIC DEVELOPMENT



**FRÉDÉRIC  
LEBRUN**  
DIRECTOR, SUSTAINABLE  
DEVELOPMENT



**ANNIE POUDRIER**  
DIRECTOR, FINANCE AND  
ADMINISTRATION



**MARC-ANDRÉ  
SAVARD**  
HARBOUR MASTER AND  
DIRECTOR, OPERATIONS



**MARIO LAVOIE**  
SENIOR PROJECT LEADER



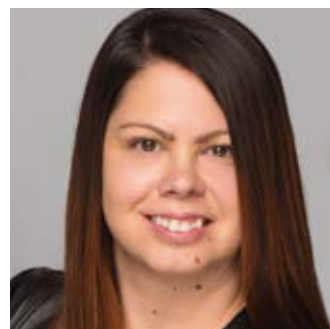
**FRANÇOIS  
ST-GELAIS**  
SENIOR ADVISOR,  
COMMUNICATIONS AND  
COMMUNITY RELATIONS



**PIERRE-OLIVIER  
GAGNÉ**  
OPERATIONS TECHNICIAN  
AND ASSISTANT HARBOUR  
MASTER



**ISABELLE  
TREMBLAY**  
ACCOUNTING TECHNICIAN



**ISABELLE POTVIN**  
ADMINISTRATIVE ASSISTANT

# 2021 report: an exceptional year

The year 2021 will have been an exceptional one for Port of Saguenay, with a record 97 ships dropping anchor at the facilities and, for the first time in its history, the one-million-ton milestone was shattered, with a total of 1.2 million metric tons of goods handled at the Port. This operational increase is reflected by a notable occupation rate at the Marcel-Dionne terminal, in the order of 60%.

This outstanding result clearly demonstrates the important strategic role played by the region's only public port within the Saguenay-St. Lawrence-Great Lakes seaway and, in particular, its efficiency and flexibility for transshipping operations.

## A crossroads for forest biomass exports

In terms of operations, the 2021 report also features the first full year of peak operations for the wood pellets shipping infrastructure. As a result, more than 180,000 tons of wood pellets were shipped to European markets.

In the same vein, the storage facilities of the industrial-port zone were put to good use, as they temporarily sheltered the components that would later be used to build the six wind turbines destined for the Belle-Rivière wind farm in Saint-Gédéon. The wind farm was put in service in the fall of 2021.

These extremely large and heavy components were shipped from Europe and Matane, and then on to Port of Saguenay, where they were unloaded and stored before being forwarded to the construction site. Such operations made full use of the of Port of

Saguenay's great asset – its vast storage capacity. Also, the fact that these components were transported by marine vessels from the Lower St. Lawrence to our facility, rather than by road, clearly illustrates the tremendous potential of short-distance marine shipping in Quebec. As such, the Port is ideally located as a natural crossroads for intermodal shipping to the Nord-du-Québec region. Indeed, the development of this type of transportation figures among the Quebec Government's priorities, as it would also help to reduce GHG emissions.

Among other goods handled, the Port transhipped over 200,000 tons of de-icing salt, 86,000 tons of sugar, and close to 300,000 tons of iron ore and pellets.

## Rail transport

Port of Saguenay's full intermodal transport capacity was put to good use again in 2021, with more than 30,000 tons of goods shipped by train.

## Cruise ships on the horizon

As the COVID-19 pandemic persisted, the 2021 international cruise season at the Bagotville port was cancelled for the second year in a row. Nevertheless, Port of Saguenay pursued its close collaboration with the administrative bodies involved, including the Association of Canadian Port Authorities' (ACPA) Cruise Committee. In the end, due to much improved health conditions, the 2022 cruise season looks promising both in Saguenay and all along the Saguenay-St. Lawrence Seaway.





# Industrial-port zone: Launch of the conveyor project

Major strides were taken in 2021 for the development of the Port of Saguenay industrial-port zone which, thanks to its key, distinctive advantages, has sparked much interest with active emerging industry promoters.

Last August, during his visit of the Port with Quebec's Transport Minister Chantal Rouleau, Municipal Affairs and Housing Minister and Minister responsible for the region Andrée Laforest, Dubuc Deputy François Tremblay, Saguenay Mayor Josée Neron, and several elected officials and special guests, Quebec Premier François Legault confirmed a \$33 M grant for the multiuser electric conveyor project. In parallel, the federal government also confirmed funding in the amount of \$33 M.

With a total cost of \$66 M and its modern, customized infrastructure, the conveyor will be a direct link between the marine terminal and the industrial-port zone, and will greatly improve the efficiency of transshipping and storage operations. Moreover, this structuring electrification project, the largest capital project in Port of Saguenay history and part of its development plans for years, will help to reduce the impacts of operations and GHG emissions on the environment. It will also bolster the maritime terminal and industrial-port zone's attractiveness. The project, supported by both the provincial and federal governments, illustrates the key strategic role of the Port in the logistics and supply chains of the Saguenay-St. Lawrence Seaway ecosystem.

## Positioning for the future

The positioning and preparation work for the industrial-port zone has been an ongoing process over the past year. The access corridor development project for the adjacent land to the zone has moved forward with soil surveys carried out along the currently selected route.

Engineering commissions have also been issued for the future work in line with providing the industrial-port zone with essential

municipal services, such as water supply and wastewater treatment. These efforts, with their turnkey approach, aim to facilitate and accelerate the implementation of major projects.

In this regard, numerous prospection meetings and undertakings were launched in 2021, particularly in close cooperation with Investissement Québec. The many advantages of the industrial-port zone, such as large industrial lands remote from densely populated areas, year-round deep-sea port, intermodal transport capacity, and high-power electric distribution grid, are all assets that give the Port an enviable position. The favourable response to the Saguenay site clearly demonstrates the strategic facility's future potential.

## Projects in development

The projects being implemented at the industrial-port zone have undergone various developments over the past year. The Arianne Phosphate project continued its search for funding, and promoters have also announced several collaboration, research and partnership initiatives for the marketing of ore concentrate, especially for use in electric car batteries, a growing, high-demand segment.

For its part, the BlackRock Metals project entered into a restructuring process last December, in an effort to gain more flexibility for the further pursuit of project funding and development.

On another front, last July the Quebec Government decided to abandon the GNL Quebec's Énergie Saguenay natural gas liquefaction project.

In August, the firm Voyager Metals, formerly known as Vanadium One, signed a collaboration agreement for storage and exports from Port of Saguenay, involving large amounts of iron ore with high vanadium contents. The ore will likely be delivered to the Port by rail.

Quebec Premier François Legault visits the Port to confirm his government's financial support for the multiuser electric conveyor. Left to right: Carl Laberge, Port of Saguenay CEO, Stéphane Bédard, Board Chairman, Chantal Rouleau, Quebec Transport Minister, François Legault, Quebec Premier, Josée Neron, Saguenay Mayor, Andrée Laforest, Minister of Municipal Affairs and Housing and Minister responsible for Saguenay-Lac-Saint-Jean, François Tremblay, Dubuc Deputy and Gérald Savard, Fjord RMC Prefect.



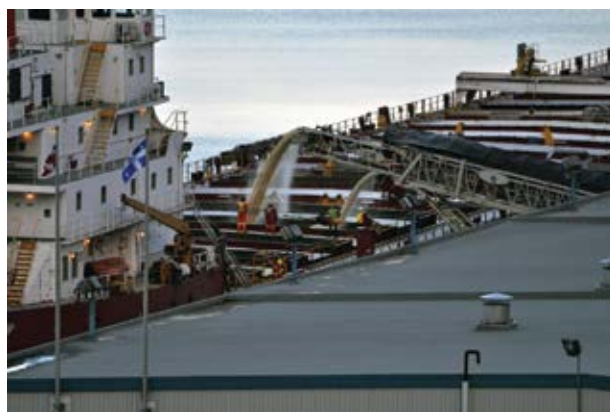
# The year in pictures



Announcement of the financing of the conveyor by the Premier of Quebec, François Legault accompanied by ministers Andrée Laforest and Chantal Rouleau.



Many employees and guests attended the press conference confirming funding for the conveyor project.

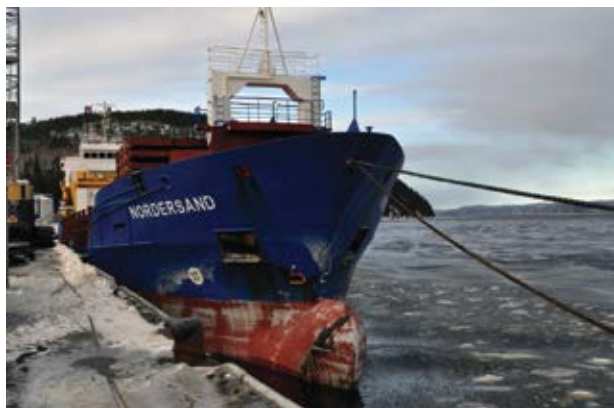


Transshipment of sugar to the Great Lakes, a first.



Wood pellets being loaded on the MV Tundra.





MV Nordersand, first ship docked at Port of Saguenay in 2021.



Visit of CCGS Pierre-Radisson, Coast Guard icebreaker.



Aerial view of Port of Saguenay, Fall 2021.



Launched in October, the book "La rivière Saguenay : Cœur éternel du commerce maritime" retraces the rich history of navigation on the Saguenay.



Storage of wind turbine components in the industrial-port area for Parc Belle-Rivière in Saint-Gédéon.

# The year in numbers

# 2021

**11** : employees



**6** : wind turbines whose components transited through the Port



**208 000** tons: of de-icing salt transshipped

**181 000** tons:  
of wood pellets shipped to Europe



**3** : Good Neighbour Committee meetings

**97** : Ships greeted

**3** : New jobs created for the team

**1** : Visit of Quebec Premier

**30 000** tons:  
of goods shipped by rail  
(incoming and outgoing)

**60 %**:  
Terminal occupation rate



**86 000** tons:  
of sugar shipped, a new product for Saguenay

**66 M\$** : Financial support for the multiuser electric conveyor project

**1** : New Sustainable Development Policy

**1,2 million** : All-time record tonnage handled



Photo of the team with QSL Canada dockworkers celebrating one million tons of goods handled.

## The strength of numbers and engagement: vector of success

Teamwork, in close cooperation with communities and their strengths, is essential for the Port to play a key role in economic growth and diversification in Saguenay–Lac-Saint-Jean, and as a marine shipping industry leader across Quebec and Canada. More than ever, that approach characterised activities at Port de Saguenay in 2021. The Port would indeed like to thank its partners, who work at the development of the industrial-port zone, support Saguenay's positioning in the cruise industry, and drive marine shipping as part of regional development; these are: City of Saguenay, Promotion Saguenay, Government of Quebec, Government of Canada, Mashteuiatsh Community, Fjord-du-Saguenay RCM, regional elected officials, Saguenay-Le Fjord Chamber of Commerce and Industry, Association of Regional Chambers of Commerce, and CMAX, among others. Last year was the scene of precious collaboration and shared ideas in an effort to maximize opportunities for the Saguenay–Lac-Saint-Jean region.

Of course, Port of Saguenay's excellent performance in 2021 relied on the collaboration and commitment of numerous crafts- and tradespeople, whose everyday contribution to the

success and development of the Port and its industrial-port zone is paramount. The Port team would like to thank QSL Canada and Groupe Somavrac management and workers, partners in day-to-day operations at the Port, as well as the Barrette-Chapais company, whose management elected to partner with Port of Saguenay for the export of forest biomass products to European markets. Finally, we would be remiss if we did not show our appreciation for the numerous truckers and other specialized tradespeople who are wholly part of these operations.

Furthermore, the year 2021 was the scene of multiple exposure opportunities for Port of Saguenay, as much in terms of sustainable development as in economic development, all thanks to close cooperation with key regional, provincial and federal economic development stakeholders.

### Close ties with communities

The Port of Saguenay Good Neighbour Committee, in spite of COVID-19, held three meetings in 2021. One of the meetings was conducted in person shortly before the Holiday Season, in compliance with the health guidelines in force at the time. By working upstream and in concert with the Port's neighbourhood and surrounding communities, the committee was able to identify concerns, take speedy action,



and establish relationships of trust, thus allowing for the creation of agreements in line with the furtherance of our activities and development of the industrial-port zone. Such cooperation is an essential component of sustainable development.

## Local and national involvement

Mr. Carl Laberge's mandate, as president of the Saguenay-Le Fjord Chamber of Commerce and Industry, ended in 2021. Nevertheless, Port of Saguenay remains a fully engaged major partner of the Chamber and its activities, in particular as an "Ambassador" member and partner of the all-important "Rendez-vous économiques".

Port of Saguenay also shows leadership on the national scene as, last September, organization CEO Carl Laberge was named Chairman of the Board of the Association of Canadian Port Authorities (ACPA). The appointment provides the organization with an opportunity to stay on top of concerns and innovations within the Canadian marine industry, as well as a chance for Port of Saguenay to actively contribute to the advancement of critical issues, such as the protection of Canada's key commercial corridors, including the Saguenay River.

Port of Saguenay is also active on the Quebec scene, with numerous participations in renowned boards, notably the Fédération des chambres de commerces du Québec (FCCQ) and St. Lawrence Economic Development Council (SODES), making it possible to stay in touch with such concerns as logistics chains, responsible development of the marine industry, and continuous improvement of best practices.

## A Port strongly anchored in the community

Port of Saguenay also wants to exercise a presence in the region. In this vein, it has renewed its partnership with Musée du Fjord in support of the institution's scientific conferences. The latter are intended for families and address subjects related to the Saguenay Fjord. They are available on Facebook, free of charge.

Moreover, through participation by its members, the Port is also active in the Chicoutimi Hospital's Victoire de la Fondation de ma vie campaign, United Way Saguenay-Lac-Saint-Jean, and SADC du Fjord. Team members are also involved in several charitable and fundraising activities, such as the United Way Saguenay-Lac-Saint-Jean yearly fundraising campaign.

## Saguenay-Lac-Saint-Jean, an important marine hub

Alongside Rio Tinto and Promotion Saguenay, Port of Saguenay conducted a study on the economic benefits generated by

commercial shipping on the Saguenay River. The study, presented at an economic conference organized by the Saguenay-Le Fjord Chamber of Commerce and Industry, showed that, in Saguenay-Lac-Saint-Jean alone, the industry induces overall economic benefits in the order of \$2.7 G, in addition to supporting some 7,100 direct and indirect jobs. The study also revealed that marine shipping has major sustainable repercussions in terms of GHG emissions, which are comparatively much lower than those of road and rail transportation. The study, which confirms the key marine shipping role of the Saguenay-Lac-Saint-Jean region on a provincial and federal scale, is a concrete example of Port of Saguenay's synergetic relationship with surrounding communities.

## A book about regional navigation throughout history

In 2021, Port of Saguenay, in collaboration with Rio Tinto, Promotion Saguenay and La Pulperie Regional Museum, supported the publication of a book that traces the rich history of navigation on the Saguenay River. The book is entitled *Le Saguenay: "Cœur éternel du commerce maritime"*. The abundantly illustrated work recounts the key role Saguenay River navigation played in Saguenay-Lac-Saint-Jean history, from pre-contact First Nation peoples to today.

Ministers Chantal Rouleau and Andrée Laforest visited Port de Saguenay in August 2021.



# Sustainability at the heart of everything we do

In 2021, Port of Saguenay adopted its very first sustainable development policy, produced with the help of the Centre québécois de développement durable. The undertaking made it possible to identify and define strategic actions and targeted orientations in order to broaden the scope of the 2020 strategic plan. Therefore, the process enabled the Port to deploy a coherent, robust strategy. This first sustainable development policy is now the foundation of future responsible growth for the Port and its industrial-port zone.

## A close eye on the environment!

In 2021, Port of Saguenay took part in a major monitoring survey of aquatic invasive species, conducted by Fisheries and Oceans Canada. Ten or so “traps” were positioned in the area of the Marcel-Dionne terminal during the summer, and collected at the end of September. No invasive species were detected.

The Port will continue to cooperate with this Fisheries and Oceans Canada study over the coming years, in an effort to further advance scientific knowledge and better understand the aquatic environments where the Port operates.

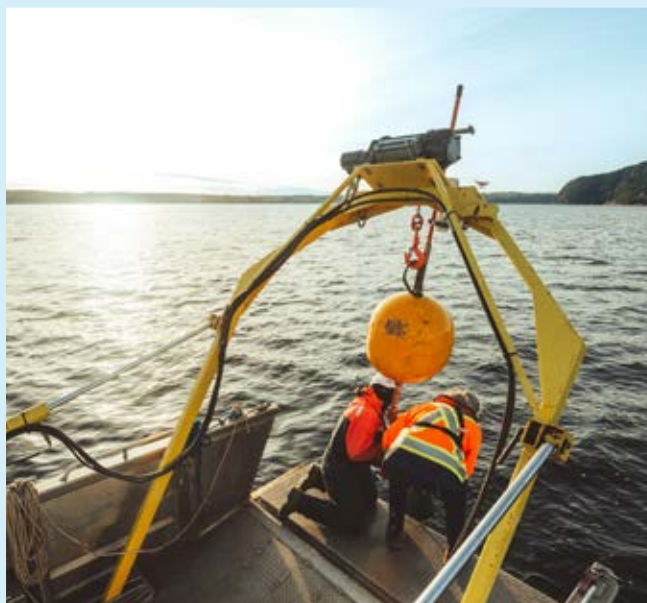


## The circular economy on stage

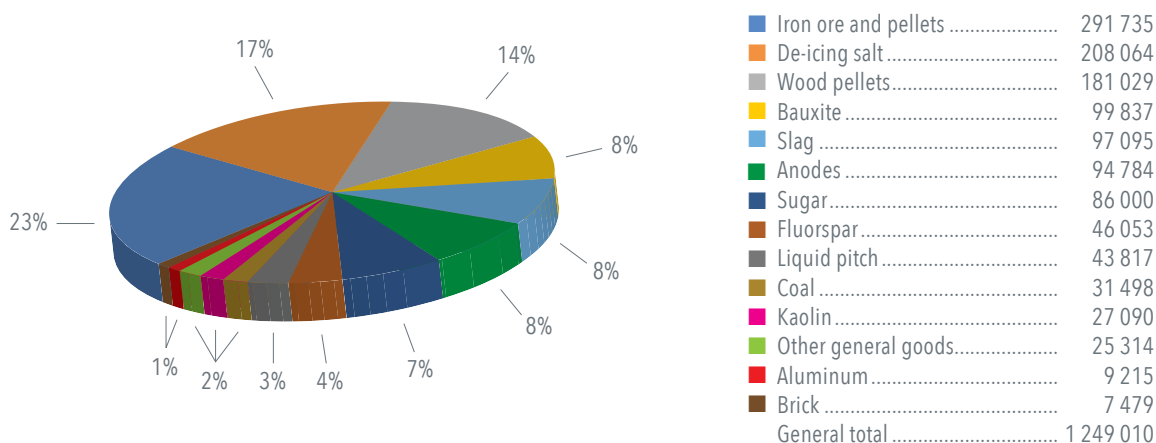
The year 2021 marked the launch of the “Économie Circulaire Saguenay-Lac-Saint-Jean” (A circular economy for Saguenay-Lac-Saint-Jean), hosted by the Centre de transfert technologique en écologie industrielle (CTTÉI). Within the framework of CTTÉI’s applied research and development activities, the initiative involves a series of participative workshops centred on reflection, networking, project creation and presentations from various regional socioeconomic players. Port of Saguenay can thus stay abreast of future partnership potential and opportunities, in particular as concerns the development of its industrial-port zone.

## Experience sharing

In October 2021, Port of Saguenay was asked to share its vision and experience of responsible development at a meeting organized by ECOTECH-Québec Solutions maritimes, a techno-hub that focuses on innovative avenues for the sustainable development of ports. The presentation was delivered by Port of Saguenay CEO Carl Laberge. ECOTECH meetings are widely endorsed across the industry. Their aims include the exchange, sharing, and networking of best practices in the field. The event’s international scope featured virtual attendance by many European port representatives.



# Breakdown of volume by products (in metric tons)

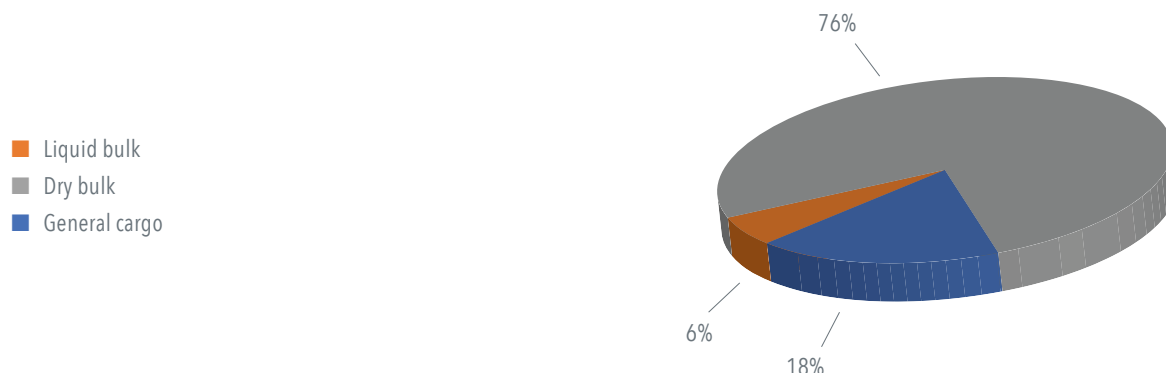


## Summary of consolidated statement of profit or loss For the year ended December 31

		2021	2020
REVENUES	Port services	\$2,862,769	\$1,928,121
	Rentals	2,122,262	1,952,247
	Other services	838,629	771,234
		5,823,660	4,651,602
EXPENSES	Salaries and fringe benefits	1,266,362	1,083,146
	External fees - mooring and security	436,527	333,237
	Professional and consulting fees	670,059	252,625
	Equipment repairs and maintenance	243,395	241,860
	Payments in lieu of property taxes	126,144	126,998
	Other operating and administrative expenses	277,945	282,168
	Depreciation of property, plant and equipment	358,955	349,519
		3,379,387	2,669,553
EARNINGS FROM OPERATION		2,444,273	1,982,049
OTHER REVENUES (EXPENSES)	Interest revenues	158,207	158,279
	Gain (loss) on disposal of investments	(13,308)	42,418
	Fees on gross revenues	(119,638)	(95,232)
	Impairment of prior project studies	25,261	105,465
NET EARNINGS		2,469,534	2,087,514
OTHER COMPREHENSIVE INCOME	Items that will not be subsequently reclassified to net earnings		
	Revaluation of defined benefit obligation	(13,100)	(7,200)
COMPREHENSIVE INCOME		\$2,456,434	\$2,080,314



# Breakdown of volume by category (in metric tons)



## Summary of consolidated statement of financial position As at December 31

		2021	2020
<b>ASSETS</b>			
CURRENT ASSETS	Cash and cash equivalents	\$ 4,426,692	\$ 3,981,807
	Trade and other receivables	1,069,761	1,147,523
	Grant receivable	680,000	650,000
	Current portion of investments	1,330,000	637,000
	Prepaid expenses	113,542	31,872
		7,619,995	6,448,202
NON-CURRENT ASSETS	Grant receivable	700,000	1,380,000
	Investments	6,866,710	5,826,454
	Property, plant and equipment	19,269,727	18,858,640
		<b>34,456,432</b>	<b>32,513,296</b>
<b>LIABILITIES</b>			
CURRENT LIABILITIES	Trade and other accounts payable	801,736	640,873
	Deferred revenues	251,066	297,500
	Current portion of long-term debt	680,000	650,000
		1,732,802	1,588,373
NON-CURRENT LIABILITIES	Long-term debt	700,000	1,380,000
	Accrued social benefits	167,273	145,000
		<b>2,600,075</b>	<b>3,113,373</b>
<b>CAPITAL</b>			
	Contributed capital	13,999,183	13,999,183
	Retained earnings	18,462,674	15,993,140
	Accumulated other comprehensive income	(605,500)	(592,400)
		<b>31,856,357</b>	<b>29,399,923</b>
		<b>\$ 34,456,432</b>	<b>\$ 32,513,296</b>

The financial statements have been prepared in conformity with International Financial Reporting Standards (IFRS).

# Transit products 2021

## by origin / destination (in metric tons)

### Reception

<b>ALUMINUM</b> .....	<b>3 585</b>
GERMANY.....	19
HOLLAND.....	3 566
<b>ANODES</b> .....	<b>94 784</b>
CHINE.....	94 784
<b>OTHER GENERAL GOODS</b> .....	<b>21 418</b>
CANADA.....	2 849
CHINA.....	1 086
FRANCE.....	285
GERMANY.....	2 171
ITALY.....	435
JAPAN.....	281
KOREA.....	999
NETHERLANDS.....	157
POLAND.....	9 305
SWEDEN.....	1 306
OTHER COUNTRIES.....	2 544
<b>BAUXITE</b> .....	<b>50 000</b>
TURKEY.....	50 000
<b>LIQUID PITCH</b> .....	<b>43 817</b>
BELGIUM.....	39 615
DENMARK.....	4 202
<b>BRICK</b> .....	<b>7 479</b>
AUSTRIA.....	935
DENMARK.....	22
FRANCE.....	2 104
GERMANY.....	2 508
ITALY.....	13
NETHERLANDS.....	1 897
<b>COAL</b> .....	<b>31 498</b>
UNITED STATES.....	31 498
<b>FLUORSPAR</b> .....	<b>46 053</b>
CANADA.....	15 206
VIETNAM.....	30 847
<b>KAOLIN</b> .....	<b>27 090</b>
BRAZIL.....	27 090

<b>IRON ORE AND PELLETS</b> .....	<b>144 657</b>
CANADA.....	90 944
UNITED STATES.....	53 713
<b>SLAG</b> .....	<b>48 685</b>
JAPAN.....	48 685
<b>DE-ICING SALT</b> .....	<b>153 734</b>
CANADA.....	98 734
EGYPT.....	55 000
<b>SUGAR</b> .....	<b>43 000</b>
BRAZIL.....	43 000
<b>Total reception</b> .....	<b>715 800</b>

### Shipping

<b>ALUMINUM</b> .....	<b>5 630</b>
CANADA.....	1 082
NETHERLANDS.....	4 548
<b>OTHER GENERAL GOODS</b> .....	<b>3 896</b>
CANADA.....	1 880
LITHUANIA.....	276
POLAND.....	1 492
SWEDEN.....	248
<b>BAUXITE</b> .....	<b>49 837</b>
CANADA.....	49 837
<b>WOOD PELLETS</b> .....	<b>181 029</b>
ITALY.....	30 571
U.K.....	150 458
<b>IRON ORE AND PELLETS</b> .....	<b>147 078</b>
CANADA.....	5 379
ITALY.....	52 716
MEXICO.....	9 858
NETHERLANDS.....	79 125
<b>SLAG</b> .....	<b>48 410</b>
CANADA.....	48 410
<b>DE-ICING SALT</b> .....	<b>54 330</b>
UNITED STATES.....	54 330
<b>SUGAR</b> .....	<b>43 000</b>
CANADA.....	43 000
<b>Total shipping</b> .....	<b>533 210</b>

 **PORT SAGUENAY**

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Direct regional access to the global economy

